"The Way it Works"

Past Member March 2024

Date: March 15, 2024

To: Executive Staff, Membership

From: Marketing

Past Member Offer: March 15-31

\$0 enrollment First month free

Free Fly Trampoline Park membership for all kids on membership (Anchorage & Fairbanks)

21-day Satisfaction Guarantee

2 months FREE wellness and recovery amenities (Membership Plus)

12-month agreement required / Fee for early cancellation.

Past Member Offer Instructions:

1. Write "PM March" on the offer line

- 2. Online applications only. Complete all new member paperwork online via link: https://join.akclub.com/past-member-choose-location/
- 3. Member must present a copy of their membership agreement on their first visit to Fly Trampoline Park. They may select 1 park location Anchorage (formerly Get Air), Wasilla or Fairbanks.

Instructions for Fly Staff:

- 1. Verify membership status in CSI. If member is not in CSI yet ask to see a copy of their membership agreement and verify box is checked next to Fly membership selection (see page 2).
- 2. Collect waivers for parents and children.
- 3. Sell a "TAC Membership" in Lilypad for each child.
- 4. Instruct member to scan into CSI station at each visit moving forward.
- 5. Staff should process "TAC Membership Pass Holder" on each visit moving forward after member scans into CSI station and status shows as active.